



Rock Insurance Enters The Business Travel Arena

Rock Insurance is launching their new business travel insurance policy this week – offering agents a chance to provide a high quality, competitively priced policy to their business clients whilst increasing their own commissions.

The Business Travel Insurance policy, underwritten by Mondial Assistance, will be simple to administer enabling companies to cover all traveling staff for just one annual premium payment based on an estimated annual travel pattern.

Whereas most travel insurance policies typically feature policy excesses of £50 plus on most sections of cover, Rock's Business Travel Insurance policy has no excess to pay.

In addition, the policy will provide wide ranging cover for business travelers including early return for any business reason (exclusive to Rock Insurance within the UK), staff replacement, cost of a replacement trip, loss of frequent flyer points and 'bumped' flights. Even following an act of terrorism, cover is in place for Emergency Medical Expenses, Business/Personal Possessions and Personal Accident. Finally, the policy does not require a lengthy medical screening process or additional premiums for pre-existing medical conditions, the business traveler merely needs to obtain a 'fit to travel' confirmation from their doctor.

The Rock Business Travel Insurance policy offers business travelers ultimate flexibility and can be tailored to suit the requirements of individual companies requiring, for example, a specific basis of calculating the premium, bespoke covers or limits etc.

Jeff Rush, Director, Rock Insurance, comments: "Using our wealth of experience in both business travel and insurance, and having listened to our business partners, we are confident that we have created a product that offers our trademark quality and the competitive pricing that Rock prides itself upon.

"Travel agents can trust Rock Insurance to provide a superior level of business travel cover and manage any necessary administration and aftercare, leaving agents to focus their efforts on their core business of arranging travel."

For more information, agents can contact Rock Insurance on 0844 482 0660 or email info@rockinsurance.com.

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3 October 2007